



Small Business Goals Guam Industry Forum

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Federal Government Policy for Small Businesses



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It is the policy of the Government to provide maximum practicable opportunities in its acquisitions to small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns. Such concerns must also have maximum practicable opportunity to participate as subcontractors in the contracts awarded by any executive agency, consistent with efficient contract performance.

NAVFAC Small Business Goals and Targets (Prime Contracting)



TYPES OF BUSINESS	Statutory Federal Agency Goals	NAVFAC TARGETS		
		FY07	FY08	FY09
Small Business (SB)	23%	40.60%	41.03%	41.42%
Small Disadvantaged Business (SDB)	5%	18.8%	19.0%	19.18%
Women-Owned SB (WOSB)	5%	6.9%	7.19%	7.53%
Historically Under-Utilized Business Zone (HUBZone SB)	3%	8.29%	8.68%	9.09%
Service-Disabled Veteran-Owned SB (SD-VOSB)	3%	0.61%	0.64%	0.67%
Historically Black College and Universities/Minority Institution (HBCU/MI)	-	1.3%	1.34%	1.35%

Small Business Other Socio-Economic Programs



- **HISTORICALLY BLACK COLLEGE AND UNIVERSITIES/MINORITY INSTITUTION (HBCU/MI)**
 - Research and studies performed by higher educational institutions
 - Incentive for subcontracting – credit toward SDB goal
 - Website: www.sciencewise.com
- **INDIAN INCENTIVE**
 - Indian organization, Indian-owned economic enterprises and native Hawaiian owned small businesses
 - 5% incentive payment to the prime contractor for subcontracting
 - FAR PART 26 DFARS PART 226
- **INDUSTRIES FOR THE BLIND AND SEVERELY DISABLED (JAVIS-WAGNER O'DAY ACT)**
 - Subcontracts awarded under this Program are counted toward Small Business goals
 - Website: www.jowd.com

NAVFAC Small Business Targets (Sub-Contracting)



TYPES OF BUSINESS	NAVFAC TARGETS		
	FY07	FY08	FY09
Small Business (SB)	76.07%	76.78%	77.51%
Small Disadvantaged Business (SDB)	15.88%	16.03%	16.18%
Women-Owned SB (WOSB)	14.22%	14.37%	14.53%
Historically Under-Utilized Business Zone (HUBZone SB)	1.29%	1.35%	1.42%
Service-Disabled Veteran-Owned SB (SD-VOSB)	0.13%	0.13%	0.14%

Small Business Source Selection Evaluation



- Technical Factors include factor for utilization of Small Businesses
- Small Business Factor equal in weight to the highest ranking evaluation factor
- Small Business Subfactors:
 - (1) Past Performance on utilizing Small Business
 - (2) Proposed Utilization of Small Businesses for the solicited requirement

Small Business DoD Mentor-Protégé Program



- **Section 831 of P.L. 101-510**
- **Pilot program to assist small businesses to successfully compete in contracts and subcontracts**
- **Program extended to 2010**
- **Eligibility:**
 - Mentor
 - At least one active subcontracting plan
 - Protégé
 - Certified Small Disadvantaged Business
 - Qualified organization employing severely disabled
 - Women-Owned Small Business
 - Service Disabled Veteran-Owned Small Business
 - HUBZone Small Business

Small Business DoD Mentor-Protégé Program



- **Websites:**

- www.acq.osd.mil/osbp/mentor_protege/

- www.donhq.navy.mil/OSBP/programs/mentor-protege/

